

*Improving Success in Grants:  
Best Practices in Grant Development*



Riverside Community College District

Grants Office

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# *Background and Introduction*

- Four Student Support Services grants totaling \$4.49M awarded to the colleges in August 2010
- SSS development process representative of a best practices model
- Best practices model should be adopted district-wide for all grants

# *Attributes of a Best Practices Model*

- Select grant opportunities that offer the greatest competitive advantage
- Begin work early
- Assess the landscape
- Identify and secure external expertise
- Designate outstanding content team

# *Attributes of a Best Practices Model*

- Strong liaison to lead project
- Develop competitive partnerships
  - ◆ Partners make tangible commitments and participate in development of proposal
- Program development strongly aligned with funding agency emphases
- Data collected strongly demonstrates need for the project
- Data-driven evaluation

# *Summary*

- Adopt best practices model for grants district-wide
- Select grant opportunities for competitive advantage
- Begin work as early as possible
- Identify and secure the expert content resources needed internally and externally
- Select strong team with faculty involvement
- Develop competitive partnerships
- Collect data to demonstrate need